



Do you live in Bozeman to spend all of your time working, or are you looking for a career that accommodates the first powder day of the season? Not into the nine-to-five grind and need some flexibility in your work schedule? Want to surround yourself with people who work hard but still have their priorities straight?

Outside Media Group, publisher of *Outside Bozeman* magazine, has an immediate opening in the sales department. The ideal candidate will have the following experience, skills, and qualities:

- Experience in outside sales (media sales preferred, but not required)
- Knowledge of digital advertising and/or other media
- Outgoing personality
- Highly motivated
- Excellent communication skills
- Detail-oriented
- Deadline-oriented
- Organized
- Computer savvy
- Ability to research and organize a sales presentation
- Able to multitask
- Eagerness and ability to learn
- Desire for self-improvement
- Able to handle rejection

In addition to all this, you need to fit in with our team. If you have a good sense of humor, love the outdoors, appreciate health & fitness, and can take and dish out good-natured ribbings, you'll probably be okay. Did we mention ethics? They're vitally important. And our number-one ethic is producing quality work.

#### **What You'll Be Selling**

- Advertising on [outsidebozeman.com](http://outsidebozeman.com) and other Outside Media Group digital offerings
- Print ads in *Outside Bozeman* magazine, the MSU Pocket Guide, the Bozeman Ice Festival Guide, and *CAST: Fishing Southwest Montana*.
- Various and sundry other advertising opportunities across multiple products and platforms

#### **How to Apply**

If all this sounds appealing, and you think you can help us do quality, meaningful work, do the following:

- Submit a resume, references and cover letter to [sales@outsidebozeman.com](mailto:sales@outsidebozeman.com)
- Tell us what attracts you to this position
- Give details of your relevant experience in outside sales
- Explain why you think we'll be a good match
- Tell us your favorite outdoor activity and why